

SALES REPRESENTATIVE

Sudarshan North America, a wholly owned subsidiary of Sudarshan Chemical Industries, Ltd, has a new opportunity for a SALES REPRESENTATIVE to focus on the NY/NJ area.

Responsibilities include:

- Developing, maintaining, and strengthening relationships with new and existing customers;
- Identifying and capitalizing on sales opportunities;
- Exceeding annual sales budgets and targeted goals.

Requirements include:

- 3 years selling raw materials into the cosmetics industry;
 - Strong, existing customer relationships within R&D and procurement;
 - Excellent presentation and communication skills.
-
- Preferred candidates will have relevant experience with colors, dyes, or pigments.
 - This position is home-office based within the Tri-State metro area. Some overnight travel will be required.

Please email your résumé including salary requirements to:
hr@sudarshan.com